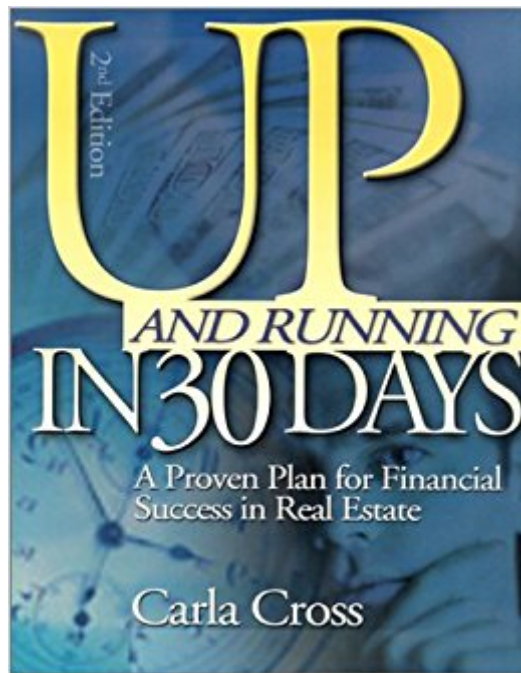




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Up And Running In 30 Days: A Proven Plan For Financial Success In Real Estate



Synopsis

This popular business start up guide provides an effective system for new agents to successfully plan their days and weeks. Up and Running in 30 Days features a results driven business development model that will increase productivity in new and seasoned agents like.

Book Information

Paperback: 184 pages

Publisher: Dearborn Real Estate Education; 2nd edition (June 7, 2001)

Language: English

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Product Dimensions: 8.5 x 0.4 x 11 inches

Shipping Weight: 1 pounds

Average Customer Review: 3.7 out of 5 stars 18 customer reviews

Best Sellers Rank: #751,254 in Books (See Top 100 in Books) #131 in Books > Business & Money > Real Estate > Sales #9721 in Books > Crafts, Hobbies & Home > Home Improvement & Design #14683 in Books > Business & Money > Economics

Customer Reviews

Becoming a top-producing real estate agent requires years of experience and practice. But who can afford to wait for that first commission check? Up & Running in 30 Days will help you make a sale within the first month of your new real estate career. --This text refers to an out of print or unavailable edition of this title.

This book was a waste of money! The forms and checklists are great, but it lacks a lot of other important information. I would suggest "How to List and Sell Real Estate in the 90's" by Daniell Kennedy, it is very motivational and packed with excellent information.

I ordered the 4th addition and only received the Third addition of this book. I did not notice it until I had already opened it. I was disappointed with this issue.

Very instructive

My husband really like this book.

Great publication and should be in every realtor's hand

Great for New Agents looking for Step-By-Step actions, but doesn't consider the do-not-call laws. Beyond that, a good starting point for new agents.

I'm fairly new to real estate and I just received the book but I am quite optimistic to it helping me to be successful.

Great resource all around!

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